Teaching Youth Financial Capability

CFPB FinEX webinar| February 21, 2019



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The Consumer Financial Protection Bureau regulates the offering and provision of consumer financial products and services under the Federal consumer financial laws, and educates and empowers consumers to make better informed financial decisions.



Financial Education Exchange (CFPB FinEx)

An online and in-person opportunity to access Bureau tools and resources, and connect with the Bureau and your peers engaged in financial education.

Our goal is to help you improve the financial well-being of the people you serve.

Regional convenings:

- Dallas, TX
- Fort Worth, TX
- Maryland
- Denver, CO
- Kansas City, MO
- Atlanta, GA
- Sacramento, CA
- Madison, WI
- St. Louis, MO
- Tacoma, WA
- Nashville, TN
- Boston, MA

Consumer Financial Protection Bureau



CFPB FinEx CFPB Financial Education Exchange

Number of financial educators signed up for CFPB FinEx: **3539 Members!**

To sign up, email CFPB_FinEx@cfpb.gov

Monthly webinars include:

- Fraud prevention for older adults
- Disaster recovery and preparedness
- Resources for servicemembers
- Accessing credit scores
- Managing spending
- Debt collection resources
- Credit card spending
- Libraries as Financial Education Resources
- Financial Coaching
- Financial Education Programs Serving Immigrant Populations
- Federal Financial Education Resources
- Take Control of Your Auto Loan
- Financial Rules to Live By
- Resources for Parents
- Tips for Strengthening Financial Education Curriculum
- Resources for Parents and Caregivers
- Resources for Financial Caregivers
- Measuring Financial Well-Being
- Owning a Home
- Tax Time Savings
- Your Money, Your Goals Toolkit

Resources for financial educators webpage

Financial education for adults

We help you help the people you serve. For adult financial educators, the tools here show our latest thinking on consumer financial behavior and effective financial education practices.

About us

We're the Consumer Financial Protection Bureau (CFPB), a U.S. government agency that makes sure banks, lenders, and other financial companies treat you fairly.

Learn how the CFPB can help you

CONNECT WITH US

Join the CFPB Financial Education Exchange (CFPB FinEx) to get the latest news, invitations to webinars, and to learn from your peers.

Email address

Enter email address

The information you provide will permit the Consumer Financial Protection Bureau to process your request or inquiry.

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Sign up

Tools and resources to use with the people you serve

Featured event

paying bills

View details and enroll

Free webinar about

Thursday, Dec. 13, from 2-3 p.m. ET

Consumer Financial Protection Bureau <u>www.consumerfinance.gov/practitioner-resources/adult-</u> financial-education/

CFPB FinEx Resources

Bureau Resources for Financial Educators webpage: <u>consumerfinance.gov/adult-financial-education</u>

To sign up for the Financial Education Exchange: <u>CFPB_FinEx@cfpb.gov</u>

To sign up for the Financial Education Discussion Group: <u>linkedin.com/groups/CFPB-Financial-Education-Discussion-Group-</u> <u>5056623</u>

Order free brochures and publications in bulk: <u>https://pueblo.gpo.gov/CFPBPubs/CFPBPubs.php</u>

Next Webinars: March 14, 2019 at 2:00 pm EST – Financial Success After Prison March 21, 2019 at 2:00 pm EST-

Consumer Financial Protection Bureau

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 $Visit our Youth Webpage for downloadable materials: \underline{consumer finance.gov/youth-financial-education} and a standard s$



What is financial well-being?

- Financial well-being: a state of being wherein a person can fully meet current and ongoing financial obligations, can feel secure in their financial future, and is able to make choices that allow them to enjoy life.
 - It is not how much you earn, it is about being able to make decisions with the money you have to allow you to experience peace of mind.

Financial capability is the capacity, based on knowledge, skills, and access, to manage financial resources effectively



The four elements of financial well-being

- The Bureau created a first ever consumer-driven definition of personal financial well-being for adults
- Our research suggests that there are four elements of financial well-being:

	Present	Future
Security	Control over your day-to- day, month-to-month finances	Capacity to absorb a financial shock
Freedom of choice		On track to meet your financial goals



The Bureau's financial well-being scale

Questions	Response Options
 How well does this statement describe you or your situation? 1. I could handle a major unexpected expense 2. I am securing my financial future 3. Because of my money situation, I feel like I will never have the things I want in life 4. I can enjoy life because of the way I'm managing my money 5. I am just getting by financially 6. I am concerned that the money I have or will save won't last 	 Describes me completely Describes me very well Describes me somewhat Describes me very little Does not describe me at all
 How often does this statement apply to you? 1. Giving a gift for a wedding, birthday or other occasion would put a strain on my finances for the month 2. I have money left over at the end of the month 3. I am behind with my finances 4. My finances control my life 	 Always Often Sometimes Rarely Never



The Bureau's financial well-being scale score

Find out your financial well-being

Answer ten questions to measure your current financial well-being and see steps you can take to improve it.



Your result

The result shown here is an example of a score calculation. Your score: **46** <u>More score comparisons</u> U.S. average: **54** 40 50 60 70 12 Financial well-being score

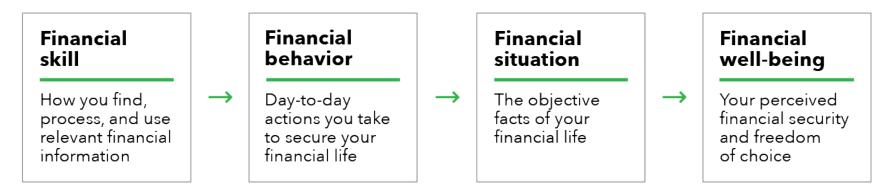
Your score is based on the answers to the financial well-being questionnaire. If you'd like to be able to answer the questions differently next time, see our suggestions and next steps.

Review your answers

Show 🔂

Implications for financial education

The resulting model of inter-connected pathways suggest that financial education can help consumers improve their financial situations and ultimately, financial well-being, by helping them to improve their financial skill and financial behavior.





Implications for financial education

Controlling for an array of personal financial and demographic characteristics:

- Actions people take have a strong relationship with their financial outcomes, in particular:
 - Effective Money Management
 - ✓ Planning
 - Habitual Saving
- Financial skill (and related financial self-efficacy) likely contribute more to financial decisions and actions than general knowledge of financial facts. In particular, knowing <u>how to</u>:
 - Find reliable information to make financial decisions.
 - Process financial information to make financial decisions.
 - Execute financial decisions, adapting as necessary to stay on track.



Implications for financial education practice

Steps to help consumers improve their financial skill and financial behaviors:

Build financial skill

Provide financial information at "teachable moments" to support development of financial skill *and* financial knowledge

Don't overlook the skill of implementing and sticking to a plan

Provide opportunities to practice to build skills and financial confidence

Where and when during childhood and adolescence do people acquire the foundations of financial capability?

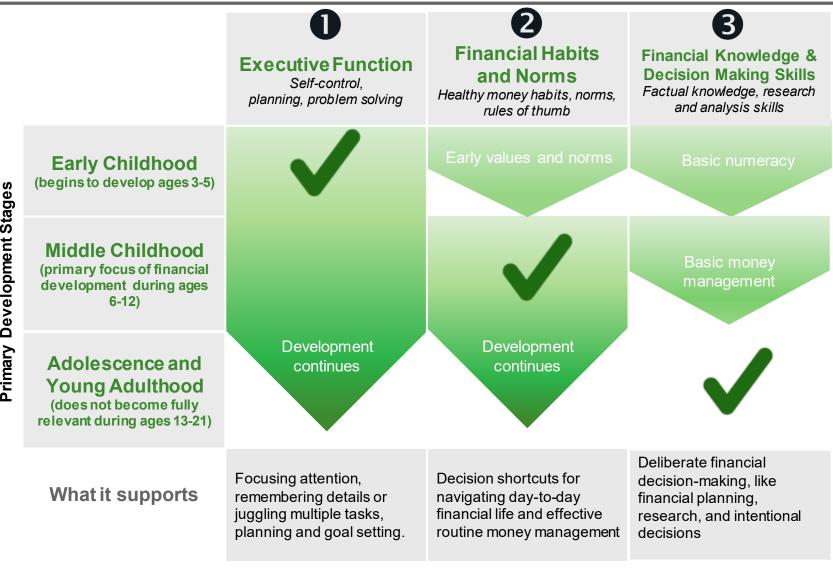
- We researched the childhood origins of financial capability and well-being
- We have identified how, when, and where youth acquire critical attributes, abilities, and opportunities that support the development of financial well-being
- We have created a developmentally informed, skills-based model



consumerfinance.gov/about-us/blog/four-strategies-help-youth-achieve-financial-capability/

Three Building Blocks of Financial Capability

Three Building Blocks of Youth Financial Capability



Money as You Grow: For parents and caregivers

Resources for parents and caregivers

Children learn from watching you earn, shop, save, and borrow you're the top influence on their financial lives. And you don't need to be a money expert to help them start out strong.





Building money habits and values



Practicing money skills and decision-making



Make it easy for parents and caregivers to find tools, activities, and information

- New home for the popular moneyasyougrow.org site
- And more: blog posts, social media outreach, and e-mail

consumerfinance.gov/money-as-you-grow

Money as You Grow Bookshelf



Alexander, Who Used to Be Rich Last Sunday, by Judith Viorst



A Bargain for Frances by Russell Hoban



The Berenstain Bears & Mama's New Job by Stan and Jan Berenstain



The Berenstain Bears Trouble with Money by Stan and Jan Berenstain



My Rows and Piles of Coins by Tololwa M. Mollel



Ox-Cart Man by Donald Hall



Sheep in a Shop by Nancy Shaw



The Purse by Kathy Caple



A Chair for My Mother by Verna Williams



Count on Pablo by Barbara deRubertis



Curious George Saves His Pennies by Margaret and H.A. Rey



Just Shopping with Mom by Mercer Mayer



Lemonade in Winter by Emily Jenkins



The Rag Coat by Lauren Mills



Those Shoes by Maribeth Boelts



Tia Isa Wants a Car by Meg Medina

consumerfinance.gov/money-as-you-grow/bookshelf/

Money as You Grow Bookshelf: Parent Guides



What's inside the guides:

- The story
- Key ideas
- Something to think about
- Before you read
- Something to talk about
- Something to do (age specific)



consumerfinance.gov/consumer-tools/money-as-you-grow/bookshelf/

What are the building block milestones?

- The building block milestones outline specific competencies for each building block and each developmental stage.
- Sample milestones include:
 - Does the child begin to demonstrate self-regulation, persistence, and focus? (Executive function)
 - Does the child begin to show a positive attitude toward saving, frugality, planning, and self-control? (Financial habits and norms)
 - Can the teen identify trusted sources of information and process that information? (Financial knowledge and decision-making skills)

Goal: To provide a wide range of stakeholders the means to assess young people's progress toward achievement of the building blocks milestones.



Our Youth Financial Education webpage

Consumer Tools	Practitioner Resources	Data & Research	Policy & Compliance	About Us	
Teaching and lea	arning strategies	Engaging clas	sroom activities		nd read our

Incorporate the building blocks of financial capability into your classroom and assess student progress toward key milestones.

Teach the building blocks

A developmental model

The Bureau's framework for how youth acquire the building blocks of financial capability from K to 12 helps educators reach youth at pivotal points in their development.

Learn about the building blocks

Research and resources

The Bureau supports educators and community leaders by conducting research and developing resources to improve financial education and support evidence-based policy and program decisions.

Discover research and resources



Find activities that can help you teach the building blocks of financial capability across the curriculum.

Find financial literacy activities

Financial education curriculum review

Use the Bureau's evidence-based tool to review and compare financial education curricula so you can choose the one that best meets the needs of your students and classrooms.

Conduct a curriculum review

Printed copies of materials

The Bureau provides information, tools, and resources that lead to more effective design and delivery of financial education. You can download or order these materials from our publications page.

Access free printed copies of materials

- Access and read our research and reports on:
 - The Building Blocks of Financial Capability
 - Building blocks Measurement guide
 - Advancing K-12
 Financial Education
- Search for activities to use in the classroom
- Take the journey to financial well-being

consumerfinance.gov/youth-financial-education

Find youth financial literacy activities

Consumer Tools	Practitioner Resources	Data & Research	Policy & Compliance	About Us		
Filter results by Narrow your search by selecting specific activity features. Building block Executive function Financial habits and norms Financial knowledge and decision-making skills School subject	 Audience Grade level Age range 	•	Teacher guide	Student activity		
CTE (Career and technical	Student characteristics	• Identifying t	he missing credit score cate	2004		
education) English or language arts Fine arts and performing arts	Activity characteristics	UPDATED SEP 2		gory		
Math	Activity type	0				
 Physical education or health Science 	Teaching strategy		After reviewing basic facts about the lending process and credit scores, studen play a game to reinforce their understanding of what goes into a credit score.			
Social studies or history World languages	Bloom's Taxonomy level	• KEY INFORMAT	ON	BUILDING BLOCK		
Topic	Activity duration	Topic: Borrow Age range: 13	.15, 16-19	Financial knowledge and decision-making skills		
Earn V Save and invest V	National standards	Bloom's Taxor	omy level: Remember			
 Protect ∨ Spend ∨ 	Council for Economic Education	consume	rfinance.gov/vouth-fina	ancial-education/teach/activities/		
Borrow V	Jump\$tart Coalition	0		· · · · · · · · · · · · · · · · · · ·		

Try a youth financial literacy activity

Consumer Tools Practitioner Resources Data & Research Policy & Compliance About Us

Tracking income for a farming family

UPDATED SEP 06, 2018

Using a case study about a farming family, students calculate weekly and monthly net income and explore how irregular income may make it challenging to manage monthly expenses. This activity includes strategies to support English-language-learner students.

Big idea

Knowing your monthly net income is helpful when creating and managing a budget.

Essential questions

- How does having a clear picture of monthly net income help you plan ahead and make and follow a budget?
- What types of challenges does irregular income present to money management?

Objectives

- Recognize different sources of income
- Use a financial tracker to organize income
- Begin to understand how monthly net income can vary due to irregular income

What students will do

- Learn key terms related to income.
- Use the "Tracking income for a farming family" worksheet to explore a case study looking at the income challenges of farmers and restaurant workers and calculate weekly and monthly

Consumer Financial Protection Bureau Key information for this activity

Building block

O Executive function

Financial knowledge and decision-making skills

School subject

CTE (Career and Technical Education), Math, Social studies or history

Topic

Earn (Getting paid, Making Money)

Audience

Grade level: High school (9-10), High school (11-12)

Age range: 13-15, 16-19

Student characteristics: English language learners, Low income, Rural

Activity characteristics

Activity type: Individual, Small group

Teaching strategy: Cooperative learning, Simulation

Bloom's Taxonomy level: Apply, Analyze

Activity duration: 45-60 minutes

Try an Activity: Credit myths and realities

S BUILDING BLOCKS STUDENT WORKSHEET

Distinguishing between credit myths and realities

There are many myths about credit and borrowing. Getting the facts can help guide your spending decisions.

Instructions

- 1. Read each of the 11 statements about credit and borrowing displayed on the table tents.
- 2. For each statement, choose myth (M) or reality (R) and give a reason for your answer.
- 3. Share your answers with the class and have classmates agree or disagree.
- 4. Engage in a class discussion to debunk myths about credit and borrowing.





Sample activity: Identity theft and fraud

- You contact the IRS to ask for more time to file your taxes, but you find out that someone has already filed a tax return in your name.
- A hacker stole information from your credit card company, including your personal data, and used it to charge purchases.



Sample Activity: Spending Snapshots

- Felicia wants to buy her first car, so she saves most of her money each month. Her friends spend most of their money going out and having fun. Felicia misses going out with her friends and wonders if it's okay to spend a little money on that. Based on your spending experience and personal knowledge, what would you recommend to Felicia?
- Jamal has bought dozens of video games over the past few months, and his mom thinks he should stop spending so much money on games. He thinks the games are worth it because he and his friends have lots of fun playing them. But he's starting to wonder if his mom is right. Based on your spending experience and personal knowledge, what would you recommend to Jamal?



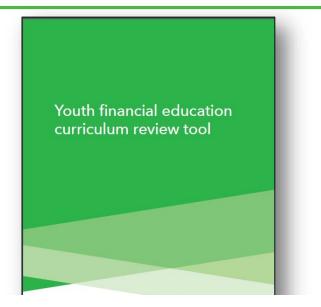
Sample Activity: Do or Don't?

- **Scenario 1:** Your friend asks to borrow your debit card so they can run to the ATM and get some cash.
- Scenario 3: You receive a call from someone who claims to be with your bank and says they need to verify your account information. They ask for your account information and the numbers on your debit card.
- Scenario 4: You've lost your credit card. You're very busy today, so you plan to call your bank later in the week to work it out.
- Scenario 7: You check your online bank statement, and you see a fraudulent charge on your account tied to your debit card. You immediately call your bank to discuss the problem.



What is the Curriculum Review Tool?

- You can use this resource to select curricula that are:
 - ✓ Accurate and unbiased
 - ✓ Demonstrably effective
 - Informed by <u>existing</u> financial education content standards & curriculum frameworks
 - Designed to help students develop a range of financial knowledge, skills, and capabilities.

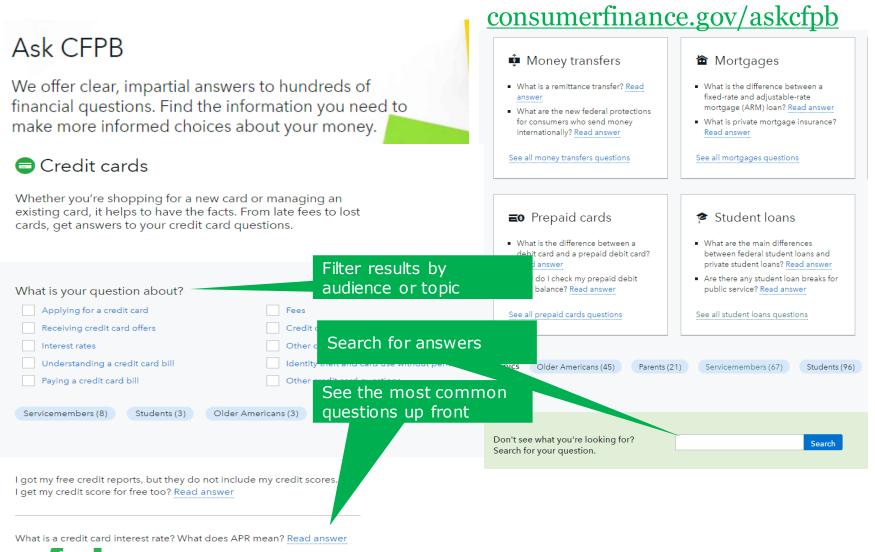






consumerfinance.gov/practitioner-resources/youth-financial-education/curriculum-review

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> Credit > Managing Someone				Parent Guide: Sheep in a Shop
Else's Money > Money Management	Do You Know If You H Opted in for Debit and Overdraft		Act Fast if You Can't Pay Your Credit Cards	Parent Guide: The Ox Cart Man
 Mortgages Saving at Tax Time Sond Monoy Abroad 	What you must know about debit	draft options	Three steps to take when you don't have enough money	
 > Send Money Abroad > Special Populations 	card and ATM overdraft coverage.	International of the Public Net State of the State o	to pay your Credit card Control Contro	

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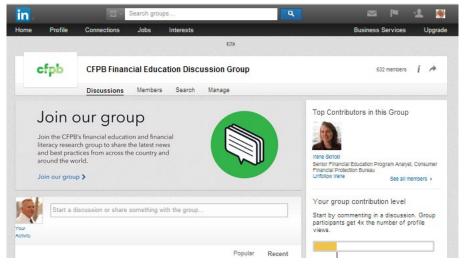
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